

Apexvirtue: Automation Solutions Portfolio



4. Finance & Payment Tracking Automation



CLIENT CHALLENGE

A mid-sized business struggled with manual finance tracking:

- Payment records were scattered across spreadsheets.
- No clear system to track who paid vs. who didn't.
- Follow-ups for unpaid invoices were delayed or missed.
- Finance and operations teams lacked visibility on payment status.

This caused cash flow delays, inefficiency, and unnecessary stress for the finance team.



OUR SOLUTION

We designed an intelligent lead automation workflow that captures, qualifies, and nurtures leads instantly:



Every new transaction is instantly captured from the payment gateway.



Raw payment data is cleaned and standardized for consistency.



Smart Finance
Tracking (Google
Sheets + Airtable)
System
automatically
checks if the
payment exists.



Finance
Database
updates paid
transactions,
Unpaid
transactions



Automatically creates a task for the finance/operation s team to follow up on unpaid invoices.

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sending monthly and weekly inance reports and revenue automatically





Outcome

- ✓ 100% visibility on payments paid vs. unpaid clearly tracked in real time.
- No more missed follow-ups ClickUp tasks ensure the team acts immediately.
- Hours of manual reconciliation saved weekly.
- ✓ Healthier cash flow with timely collections.
- Centralized finance database in Airtable, accessible anytime.





Workflow (Visual)

